



**HERITAGE FOODS LIMITED**

**FAMILIARIZATION  
PROGRAMME FOR  
INDEPENDENT DIRECTOR**



**Mr. A V Girija Kumar**  
Non-Executive Independent Director

Mr. A V Girija Kumar appointed as Non-Executive Independent Director of the Company wef. 1<sup>st</sup> June, 2023

As a part of orientation process/familiarization programme for independent Directors, Company has made the induction programme from on 5<sup>th</sup> September 2023 to 7<sup>th</sup> September 2023, which includes:

- Briefing on their role, responsibilities, duties and obligations as a member of the Board.
- Nature of business and business model of the Company, Company's strategic and operating plans.
- Presentations on all functions of the Company including subsidiary company,
- Matters relating to Corporate Governance, Code of Business Conduct, Risk Management, Compliance Programs etc.
- One-on-one discussion with Functional Heads
- Market visit at Hyderabad where the Products of the Company are available.
- And to enable the new Director to familiarise himself and experience the manufacturing & other facilities of the Company, Mr. A V Girija Kumar, Independent Director of the Company visited certain Company facilities namely: Bulk Milk Chilling Unit at Ghatkeswar and Packing & Processing Plant at Shamirepet on 7<sup>th</sup> September, 2023. The concerned incharges have explained in detail the operations during the visit.

### Programme Schedule

<b>Date</b>	The Company has arranged a orientation and training programme for the Independent Director to understand and get updated on the business and operations of the Company on a continuous basis from 05/09/2023 to 07/09/2023.		
05/09/2023	Introduction on the Organization	11:00 am - 01:00 pm	President
	Overview of the Industry Landscape		COO
	Strategic Objectives and Roadmap		CEO
	Key Financial and Performance Metrics	2.00 pm - 3.00 pm	Functional Heads
	Understanding our Governance Structure	3.00 pm - 4.00 pm	
	Overview of Sales and Marketing	5.00 pm - 7.00 pm	
06/09/2023	Market Visit (Retail Stores where products of the Company are available)	8.00 am - 10.30 pm	
	Updates on Procurement & Vet+	11.00 am - 12.00 pm	
	Operations overview	12.00 pm - 01.00 pm	
	Update on Quality & Assurance	02.00 pm - 03.00 pm	
	R&D updates	03.00 pm - 04.00 pm	
	Update about IT & Digit	04.00 pm - 04.30 pm	
	Update on Process Excellence and Compliance	04.30 pm - 05.00 pm	
Business overview on wholly owned subsidiary	05.00 pm - 05.30 pm		
07/09/2023	Operations overview and visit to Plant(s) <ul style="list-style-type: none"> <li>▪ Visit to Chilling Centers</li> <li>▪ Understanding the process</li> <li>▪ Interaction with Farmers</li> <li>▪ Visit to the Packing/Processing plants</li> <li>▪ Knowing the processing of milk and milk products</li> </ul>	Full Day	Plant In-charges

Introduction and Interaction with President, CEO, COO, CFO, CS and all Functional Heads of the Company



## Presentation by Functional Heads of the Company



## Visit to Bulk Milk Chilling Unit at Ghatkeswar

### Reception



## Visit to Bulk Milk Chilling Unit at Ghatkeswar



## Visit to Bulk Milk Chilling Unit at Ghatkeswar





## Visit to Bulk Milk Chilling Unit at Ghatkeswar



## Visit to Heritage Procurement Center near Ghatkeswar & interaction with farmers



### Visit to Packing & Processing Plant at Shamirepet

### Reception



## Visit to Packing & Processing Plant at Shamirepet

### Inauguration of Auto-Paneer Section



## Visit to Packing & Processing Plant at Shamirepet

### Dairy Plant



## Visit to Packing & Processing Plant at Shamirepet

### Discussions



## Familiarisation Programmes organised by the Company during the FY 2023-24

<b>Particulars</b>	<b>During the FY 2023-24</b>	<b>Cumulative (From FY 2016-17 to FY 2023-24)</b>
Number of familiarisation programmes organised by the Company, including visits to Company facilities	1	4
Time spent by the Independent Directors in such programmes in aggregate	>15 hours	>60 hours